



PARTNERS ALBANIA SERVICES

FOR LOCAL ORGANIZATIONS

ABOUT US

Partners Albania for Change and Development empowers local CSOs and nonprofit organizations to grow, professionalize, and thrive in a fast-changing civic environment.

We offer expert coaching, training, and advisory support in strategic planning, fundraising, governance, and digital transformation.

As the lead of the National Resource Centre for Civil Society in Albania, we provide learning, research, and advocacy tools that support the long-term growth and visibility of civil society across the country.

OUR SERVICES



Proposal Development and Compliance Training

Hands-on support to meet donor expectations and improve competitiveness.

Benefit: Boosts fundraising success and builds credibility.



Strategic Planning and Governance

Support for defining mission, strengthening boards, and adapting to change.

Benefit: Increases agility, focus, and leadership.



Fundraising Coaching and Donor Mapping

Custom coaching and market scans to diversify income streams.

Benefit: Strengthens sustainability and growth.



Monitoring, Evaluation, and Learning (MEL)

Coaching and planning for evidence-based program improvement.

Benefit: Helps secure funding and track impact.



Digital Transformation Support

Help digitize internal operations and build secure data and communication systems.

Benefit: Increases efficiency and readiness for donor systems.



Legal and Regulatory Compliance Advisory

Support for legal alignment and adoption of the nonprofit Code of Standards.

Benefit: Enhances governance, transparency, and trust.



Revenue Diversification Advisory

Support for launching social enterprises, crowdfunding, and fee-for-service.

Benefit: Builds long-term financial independence.

APPENDIX: OUR COMMITMENT TO STRENGTHENING CIVIL SOCIETY

We are not just trainers – we are ecosystem enablers. Our long-term investment in civil society includes hands-on support, thought leadership, and infrastructure to help CSOs build legitimacy and resilience.

OUR VISION: A strong, networked, and accountable nonprofit sector, equipped to lead social change and shape inclusive development. We are here for the long-term journey.

Our Flagship Learning Platforms

- **NPO Academy**
Structured curriculum for CSO leadership, strategy, and governance.
- **Financial Management Academy**
Practical financial systems and donor fund management skills.
- **Code of Standards for Nonprofit Organizations**
A voluntary framework for accountability, developed and promoted by PA.
- **National Resource Centre for Civil Society in Albania**
A national platform for CSO learning, representation, and coordination – led by Partners Albania.

Enabling Growth & Resilience

- Mentorship and peer-learning networks;
- Access to donor opportunities and funding alerts;
- Cross-border networking and knowledge sharing;
- Advocacy support and public engagement platforms.

Track Record of Impact

- **Trained** 3950 CSO representatives;
- **Facilitated the development** of 128 strategic plans, 184 fundraising efforts and over 160 advocacy initiatives of CSOs across the country;
- Provided **legal assistance** to 90 CSOs;
- Enabled the **establishment and scale up** of over 119 social entrepreneurship initiatives;
- Provided **direct support** in 61 municipalities, focusing on strengthening cooperation with CSOs to enhance citizens' participation;
- **Engaged** over 23.000 participants through structured learning platforms.

Advisory Services

- Legal registration and compliance;
- Proposal coaching and theory of change;
- Revenue diversification and social enterprise guidance;
- MEL system development and digital tools for tracking;
- CRM, cloud systems, and donor-ready financial platforms.

LET'S WORK TOGETHER TO BUILD INCLUSIVE, TRANSPARENT, AND SUSTAINABLE IMPACT.

Contact us to discuss how we can support your next initiative.

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